

## **SBS TRANSIT LTD**

Company Registration No.: 199206653M

## First Quarter 2018 Financial Statements

The Board of Directors announces the unaudited results for the First Quarter ended 31 March 2018.

## 1 GROUP INCOME STATEMENT

	Group			
	1st Qtr	1st Qtr	Incr/	
	2018	2017	(Decr)	
	\$'000	\$'000	%	
Revenue	328,182	283,434	15.8	
Staff costs	171,990	155,957	10.3	
Repairs and maintenance costs	42,126	31,389	34.2	
Fuel and electricity costs	37,088	30,919	20.0	
Premises costs	14,736	12,999	13.4	
Depreciation expense	24,140	24,252	(0.5)	
Other operating costs	17,528	14,887	17.7	
Total operating costs	307,608	270,403	13.8	
Operating profit	20,574	13,031	57.9	
Net income from investments	59	59	-	
Finance costs	(935)	(1,148)	(18.6)	
Profit before taxation	19,698	11,942	64.9	
Taxation	(2,939)	(1,707)	72.2	
Profit attributable to shareholders	16,759	10,235	63.7	

# 2 STATEMENTS OF FINANCIAL POSITION

	Gro	oup	Comp	oany
	31 Mar	31 Dec	31 Mar	31 Dec
	2018	2017	2018	2017
	\$'000	\$'000	\$'000	\$'000
<u>ASSETS</u>				
Current assets				
Cash and bank balances	6,009	5,275	4,409	4,028
Investments	5,078	5,134	5,078	5,134
Trade receivables	118,893	122,582	115,189	119,470
Other receivables and prepayments	69,351	31,701	252,212	199,599
Inventories	98,419	94,012	85,938	82,997
Total current assets	297,750	258,704	462,826	411,228
Non-current assets				
Subsidiary	_	-	5,000	5,000
Prepayments	4,433	2,537	3,988	2,506
Vehicles, premises and equipment	754,750	803,844	735,188	783,821
Deferred tax assets	24,529	22,737	-	-
Total non-current assets	783,712	829,118	744,176	791,327
Total assets	1,081,462	1,087,822	1,207,002	1,202,555
LIABILITIES AND EQUITY				
Current liabilities				
Borrowings	72,000	56,000	72,000	56,000
Trade and other payables	228,240	272,302	198,518	240,764
Deposits received	3,830	3,648	3,379	3,271
Insurance premiums payable				
and provision for accident claims	22,129	21,965	22,129	21,965
Fuel price equalisation account	19,992	19,992	19,992	19,992
Income tax payable	18,140	9,309	18,140	9,309
Total current liabilities	364,331	383,216	334,158	351,301
Non-current liabilities				
Borrowings	125,000	125,000	125,000	125,000
Deferred grants	6,799	6,958	6,799	6,958
Deposits received	5,589	5,600	4,416	4,390
Deferred tax liabilities	83,012	87,112	83,012	87,112
Provision for service benefits	40.504	40.740	40.044	40.400
and long service awards	10,591	10,718	10,341	10,496
Fuel price equalisation account  Total non-current liabilities	19,992	19,992	19,992	19,992
Total Horr-current habilities	250,983	255,380	249,560	253,948
Total liabilities	615,314	638,596	583,718	605,249
Capital and reserves				
Share capital	99,090	98,873	99,090	98,873
Other reserves	40,457	40,522	40,457	40,522
Accumulated profits	326,601	309,831	483,737	457,911
Total equity	466,148	449,226	623,284	597,306
Total liabilities and equity	1,081,462	1,087,822	1,207,002	1,202,555

# 3 AGGREGATE AMOUNT OF GROUP'S BORROWINGS

	31 Mar 2018	31 Dec 2017
	\$'000	\$'000
Unsecured		
Amount repayable in one year or less, or on demand	72,000	56,000
Amount repayable after one year	125,000	125,000
	197,000	181,000

# **Details of any collateral**

Not applicable.

# 4 GROUP CASH FLOW STATEMENT

	Group		
	1st Qtr 2018	1st Qtr 2017	
	\$'000	\$'000	
Operating activities			
Profit before taxation	19,698	11,942	
Adjustments for:			
Depreciation expense	24,140	24,252	
Finance costs	935	1,148	
Net gain on disposal of vehicles and equipment	(39)	(17)	
Interest income	(59)	(59)	
Provision for service benefits and long service awards	203	115	
Insurance premiums payable and provision for accident claims	1,066	(97)	
Operating cash flows before movements in working capital	45,944	37,284	
Changes in working capital	(83,515)	(88,575)	
Cash used in operations	(37,571)	(51,291)	
Income tax paid	-	(279)	
Net cash used in operating activities	(37,571)	(51,570)	
Investing activities			
Proceeds from disposal of vehicles and equipment	27,296	23	
Purchase of vehicles, premises and equipment	(4,199)	(7,758)	
Net cash from (used in) investing activities	23,097	(7,735)	
Financing activities			
New loans raised	202,000	215,600	
Repayment of borrowings	(186,000)	(149,000)	
Proceeds from share issue	208	769	
Interest paid	(1,011)	(1,777)	
Others	11	7	
Net cash from financing activities	15,208	65,599	
Net increase in cash and cash equivalents	734	6,294	
Cash and cash equivalents at beginning of period	5,275	4,254	
Cash and cash equivalents at end of period	6,009	10,548	
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# 5 GROUP COMPREHENSIVE INCOME STATEMENT

	Gr	oup	
	1st Qtr	1st Qtr	
	2018	2017	
	\$'000	\$'000	
Profit attributable to shareholders	16,759	10,235	
Items that may be reclassified subsequently to profit or loss			
Fair value adjustment on cash flow hedges	-	(68)	
Fair value adjustment on investments	(56)	(11)	
Total comprehensive income attributable to shareholders	16,703	10,156	

# 6 STATEMENTS OF CHANGES IN EQUITY

Consolidated Statement of Changes in Equity for the First Quarter ended 31 March 2018:

	Group			
	Attributable to shareholders of the Company			ompany
	Share	Other	Accumulated	Total
	capital	reserves	profits	equity
	\$'000	\$'000	\$'000	\$'000
Balance at 1 January 2018	98,873	40,522	309,831	449,226
Total comprehensive income (expense) for the period				
Profit for the period	-	-	16,759	16,759
Other comprehensive expense for the period		(56)	-	(56)
Total		(56)	16,759	16,703
Transactions recognised directly in equity				
Exercise of share options	217	(9)	-	208
Other reserves	-	-	11	11
Total	217	(9)	11	219
Balance at 31 March 2018	99,090	40,457	326,601	466,148
Balance at 1 January 2017	97,138	38,566	282,281	417,985
Total comprehensive income (expense) for the period				
Profit for the period	-	-	10,235	10,235
Other comprehensive expense for the period	-	(79)	-	(79)
Total	_	(79)	10,235	10,156
Transactions recognised directly in equity				
Exercise of share options	822	(53)	-	769
Other reserves	-	(3)	10	7
Total	822	(56)	10	776
Balance at 31 March 2017	97,960	38,431	292,526	428,917

Statement of Changes in Equity of the Company for the First Quarter ended 31 March 2018:

		Co	ompany	
	Share capital	Other reserves	Accumulated profits	Total equity
	\$'000	\$'000	\$'000	\$'000
Balance at 1 January 2018	98,873	40,522	457,911	597,306
Total comprehensive income (expense) for the period				
Profit for the period	-	-	25,815	25,815
Other comprehensive expense for the period	-	(56)	-	(56)
Total	-	(56)	25,815	25,759
Transactions recognised directly in equity				
Exercise of share options	217	(9)	_	208
Other reserves	-	-	11	11
Total	217	(9)	11	219
Balance at 31 March 2018	99,090	40,457	483,737	623,284
Balance at 1 January 2017	97,138	38,566	382,806	518,510
Total comprehensive income (expense) for the period				
Profit for the period	-	-	19,604	19,604
Other comprehensive expense for the period	-	(79)	-	(79)
Total	-	(79)	19,604	19,525
Transactions recognised directly in equity				
Exercise of share options	822	(53)	-	769
Other reserves	-	(3)	10	7
Total	822	(56)	10	776
Balance at 31 March 2017	97,960	38,431	402,420	538,811

#### 7 CHANGES IN COMPANY'S SHARE CAPITAL

## **Share Capital**

Since 31 December 2017, 95,000 new ordinary shares were issued by the Company upon the exercise of options granted under the SBS Transit Share Option Scheme.

As at 31 March 2018, the total number of issued shares was 311,179,766 (31 December 2017: 311,084,766).

## Outstanding Shares - SBS Transit Share Option Scheme

The SBS Transit Share Option Scheme was not renewed following its expiry on 8 June 2010.

As at 31 March 2018, there were unexercised options for 945,000 (31 March 2017: 2,485,000) of unissued ordinary shares under the SBS Transit Share Option Scheme.

As at 31 March 2018, the Company does not hold any treasury shares.

#### 8 AUDIT

The financial statements have not been audited or reviewed.

#### 9 AUDITOR'S REPORT

Not applicable.

## 10 ACCOUNTING POLICIES

The Group has applied accounting policies and methods of computation in the financial statements for the current reporting period consistent with those of the audited financial statements for the year ended 31 December 2017.

The Group has adopted Singapore Financial Reporting Standards (International) ("SFRS(I)"), a new financial reporting framework identical to International Financial Reporting Standards on 1 January 2018.

The adoption of all the new and revised SFRS(I) has no material effect on the amounts reported for the current or prior years.

#### 11 CHANGES IN ACCOUNTING POLICIES AND METHODS OF COMPUTATION

As above.

# 12 GROUP EARNINGS PER ORDINARY SHARE AND EARNINGS BEFORE INTEREST, TAXATION, DEPRECIATION AND AMORTISATION (EBITDA)

# Earnings per ordinary share

		Group	
		1st Qtr 2018	1st Qtr 2017
	nings per ordinary share for the period sed on profit attributable to shareholders:-		
(i)	Based on the weighted average number of ordinary shares in issue (cents)	5.39	3.30
(ii)	On a fully diluted basis (cents)	5.38	3.30

## **EBITDA**

		Group		
		1st Qtr 2018	1st Qtr 2017	
(i)	EBITDA (\$'000)	44,714	37,283	
(ii)	EBITDA margin (%)	13.6	13.2	

## 13 NET ASSET VALUE PER ORDINARY SHARE

	Group		Company	
	31 Mar 2018	31 Dec 2017	31 Mar 2018	31 Dec 2017
Net asset value per ordinary share based on issued share capital at the end of the period/year (dollars)	1.50	1.44	2.00	1.90

#### 14 REVIEW OF GROUP PERFORMANCE

### **Performance Review**

Group revenue of \$328.2m for 1Q18 increased by 15.8% or \$44.8m from \$283.4m for 1Q17 while Group operating costs of \$307.6m increased by 13.8% or \$37.2m from \$270.4m for 1Q17.

Group operating profit of \$20.6m for 1Q18 was 57.9% or \$7.6m higher than that of \$13.0m for 1Q17.

Net income from investments of \$59k for 1Q18 remained the same as that for 1Q17.

Finance costs of \$0.9m for 1Q18 were 18.6% or \$0.2m lower than that of \$1.1m for 1Q17.

Consequently, Group profit before taxation of \$19.7m for 1Q18 was 64.9% or \$7.8m higher than that of \$11.9m for 1Q17.

Taxation of \$2.9m for 1Q18 was higher than that of \$1.7m for 1Q17 by 72.2% or \$1.2m due mainly to higher profits for 1Q18.

Group profit attributable to shareholders of the Company of \$16.8m for 1Q18 was 63.7% or \$6.6m higher than that of \$10.2m for 1Q17.

A segmental breakdown by business is provided under paragraph 18.

Revenue from Public Transport Services of \$313.3m for 1Q18 was higher by 16.3% or \$43.8m compared to \$269.5m for 1Q17 due mainly to higher fees earned under the Bus Contracting Model (BCM) with higher operated mileage, higher ridership from rail services with the commencement of Downtown Line (DTL) 3 from 21 October 2017 and higher other operating income, offset by lower average rail fare from the fare reduction effective 29 December 2017. Higher other operating income was mainly from the one-off recovery of Seletar pre-operation costs and income from the provision of shuttle services. For 1Q18, average daily ridership for the DTL grew by 75.8% to 431k passenger trips due to DTL 3 commencement. Average daily ridership for North-East Line grew by 0.9% to 584k passenger trips and that for the Light Rail Transit by 4.6% to 128k passenger trips as compared to that of 1Q17. Operating profit for 1Q18 at \$10.4m increased by \$6.3m compared to \$4.1m for 1Q17 due mainly to higher revenue, offset by higher staff costs, higher repairs and maintenance costs, higher fuel and electricity costs, higher premises costs and higher other operating costs.

Revenue from Other Commercial Services of \$14.9m for 1Q18 was higher by 6.6% or \$0.9m compared to \$14.0m for 1Q17 due mainly to higher advertising revenue following the commencement of DTL 3. Consequently, operating profit for 1Q18 at \$10.2m increased by 13.3% or \$1.2m compared to \$9.0m for 1Q17.

#### Statement of Financial Position

As at 31 March 2018, total equity for the Group increased by 3.8% or \$16.9m to \$466.1m as compared to 31 December 2017 due mainly to profits generated from operations.

Group total assets decreased by 0.6% or \$6.4m to \$1,081.5m due to a decrease in noncurrent assets of \$45.4m, partially offset by an increase in current assets of \$39.0m. The decrease in non-current assets was due mainly to the decrease in vehicles, premises and equipment following the sale of certain rail operating assets to the Land Transport Authority (LTA) in conjunction with the transition to the New Rail Financing Framework (NRFF). The increase in current assets was due mainly to the increase in other receivables.

Group total liabilities decreased by 3.6% or \$23.3m to \$615.3m due to a decrease in current and non-current liabilities of \$18.9m and \$4.4m respectively. The decrease in current liabilities was due mainly to the decrease in trade and other payables, partially offset by the increase in borrowings and income tax payable. The decrease in non-current liabilities was due mainly to the decrease in deferred tax liabilities.

#### **Cash Flow**

The net cash inflow of \$0.7m for 1Q18 was mainly from new loans raised and proceeds from the sale of certain rail operating assets to the LTA, partially offset by the repayment of borrowings, net cash used in operations, the purchase of vehicles, premises and equipment and interest paid.

As at 31 March 2018, the Group had cash and bank balances of \$6.0m. After accounting for the borrowings of \$197.0m, the Group had a net debt position of \$191.0m and a net gearing ratio of 41.0% which was higher than that of 39.1% as at 31 December 2017. The Group's gross gearing ratio was 42.3% as at 31 March 2018 compared to 40.3% as at 31 December 2017.

# 15 ANY VARIANCE BETWEEN PROSPECT STATEMENT PREVIOUSLY DISCLOSED AND THE ACTUAL RESULTS

No forecast or prospect statement has been previously disclosed.

#### 16 GROUP OUTLOOK

Revenue from Public Transport Services is expected to be higher.

Bus service revenue is expected to be higher with commencement of the Seletar Bus Package from 11 March 2018. On 23 February 2018, the Company was awarded the Bukit Merah Bus Package which will commence operations in the fourth quarter of 2018.

Rail service revenue is expected to be higher with a full year revenue contribution from DTL 3. However, this will be affected by the fare reduction effective 29 December 2017. With effect from 1 April 2018, the North-East Mass Rapid Transit System and the Sengkang and Punggol Light Rapid Transit Systems have transited to the New Rail Financing Framework.

Revenue from Other Commercial Services is expected to be maintained.

Operating costs will be higher with higher staff costs following salary adjustments, increments and the build up of staff for the Seletar Bus Package. Repairs and maintenance costs are expected to increase with DTL fully operational and higher overhaul requirements as the bus fleet ages. Premises costs are expected to be higher with full year effect of the opening of DTL 3 stations and Seletar Depot in addition to the recent handover of the Ulu Pandan Depot.

## 17 DIVIDEND

## (a) Current Financial Period Reported on

Any dividend proposed for the current financial period reported on? None.

# (b) Corresponding Period of the Immediate Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? None.

# (c) Date Payable

Not applicable.

# (d) Books Closure Date

Not applicable.

# 18 GROUP SEGMENTAL INFORMATION

By Business Activity

	Public Transport Services	Other Commercial Services	Total
	\$'000	\$'000	\$'000
1st Quarter 2018			
Revenue	313,285	14,897	328,182
Results Segment results Net income from investments Finance costs Profit before taxation Taxation Profit after taxation	10,415	10,159	20,574 59 (935) 19,698 (2,939) 16,759
1st Quarter 2017			
Revenue	269,462	13,972	283,434
Results Segment results Net income from investments Finance costs Profit before taxation Taxation Profit after taxation	4,067	8,964	13,031 59 (1,148) 11,942 (1,707) 10,235

# 19 BREAKDOWN OF REVENUE

Not applicable.

# 20 BREAKDOWN OF TOTAL ANNUAL DIVIDEND (IN DOLLAR VALUE)

Not applicable.

### 21 INTERESTED PERSON TRANSACTIONS

The Company does not have any shareholders' mandate for interested person transactions pursuant to Rule 920 of the Listing Manual.

# 22 CONFIRMATION PURSUANT TO RULE 720(1) OF THE LISTING MANUAL

The Company confirms that it has procured the Undertakings from all its Directors and Executive Officers in the format set out in Appendix 7.7 pursuant to Rule 720(1) of the Listing Manual.

# 23 NEGATIVE ASSURANCE CONFIRMATION ON INTERIM FINANCIAL RESULTS UNDER SGX LISTING RULE 705(5) OF THE LISTING MANUAL

The Directors confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the First Quarter 2018 financial results to be false or misleading in any material aspect.

ON BEHALF OF THE DIRECTORS

Lim Jit Poh Chairman Gan Juay Kiat Chief Executive Officer

## BY ORDER OF THE BOARD

Chan Wan Tak, Wendy/Yeo Tee Yeok, Edwin Joint Company Secretaries

10 May 2018