

#### **SBS TRANSIT LTD**

Company Registration No: 199206653M

# **Third Quarter 2014 Financial Statements**

The Board of Directors announces the unaudited results for the Third Quarter and 9 Months ended 30 September 2014.

## 1 GROUP INCOME STATEMENT

(i)

			Gro	up		
	3rd Qtr	3rd Qtr	Incr/	9 Months	9 Months	Incr/
	2014	2013	(Decr)	2014	2013	(Decr)
	\$'000	\$'000	%	\$'000	\$'000	%
Revenue	248,584	218,851	13.6	706,535	632,950	11.6
Staff costs	116,770	98,841	18.1	327,681	286,431	14.4
Repairs and maintenance	28,217	28,329	(0.4)	80,652	78,876	2.3
Fuel and electricity costs	47,536	44,820	6.1	140,115	130,542	7.3
Premises costs	9,982	8,791	13.5	29,227	24,885	17.4
Depreciation expense	18,053	15,402	17.2	52,151	46,112	13.1
Other operating expenses	20,212	17,336	16.6	57,250	50,904	12.5
Total operating expenses	240,770	213,519	12.8	687,076	617,750	11.2
Operating profit	7,814	5,332	46.5	19,459	15,200	28.0
Net income from investments	62	112	(44.6)	232	346	(32.9)
Finance costs	(1,220)	(1,104)	10.5	(3,538)	(3,180)	11.3
Profit before taxation	6,656	4,340	53.4	16,153	12,366	30.6
Taxation	(909)	(797)	14.1	(2,145)	(2,842)	(24.5)
Profit attributable to shareholders	5,747	3,543	62.2	14,008	9,524	47.1

# (ii) The net profit is determined after crediting the following item:-

		Group						
	3rd Qtr	3rd Qtr	Incr/	9 Months	9 Months	Incr/		
	2014	2013	(Decr)	2014	2013	(Decr)		
	\$'000	\$'000	%	\$'000	\$'000	%		
Net gain on disposal of vehicles								
and equipment	514	330	55.8	1,201	530	126.6		

# 2 STATEMENTS OF FINANCIAL POSITION

	Group		Company	
	30 Sep 2014	31 Dec 2013	30 Sep 2014	31 Dec 2013
	\$'000	\$'000	\$'000	\$'000
<u>ASSETS</u>				
Current assets				
Short-term deposits and bank balances	4,491	4,494	4,078	4,265
Available-for-sale investments	- 0.070	5,045	0.750	5,045
Trade receivables	9,070	9,388	8,753	9,274
Other receivables and prepayments Inventories	25,848 45,107	24,682	65,603	41,739 42,524
Total current assets	45,107 84,516	42,833 86,442	43,178 121,612	102,847
Non-current assets				
Subsidiary	-	_	5,000	5,000
Available-for-sale investments	5,564	5,549	5,564	5,549
Prepayments	42,906	27,363	42,906	27,281
Vehicles, premises and equipment	1,008,114	902,871	998,934	894,085
Deferred tax assets	7,473	4,407	-	-
Total non-current assets	1,064,057	940,190	1,052,404	931,915
Total assets	1,148,573	1,026,632	1,174,016	1,034,762
LIABILITIES AND EQUITY				
Current liabilities				
Borrowings	89,442	31,485	89,442	31,485
Trade and other payables	169,254	155,600	158,585	142,661
Trade payables for buses	16,260	15,746	16,260	15,746
Deposits received	2,749	2,196	2,741	2,176
Insurance premiums payable and provision for accident claims	29,478	30,126	29,478	30,126
Fuel price equalisation account	19,992	19,992	19,992	19,992
Income tax payable	64	69	64	69
Total current liabilities	327,239	255,214	316,562	242,255
Non-current liabilities				
Borrowings	368,816	322,608	368,816	322,608
Deferred grants	7,560	7,077	7,560	7,077
Deposits received	5,351	5,227	4,405	4,525
Deferred tax liabilities	64,501	60,919	64,501	60,919
Provision for service benefits and long service awards	10,487	11,304	10,424	11,262
Fuel price equalisation account	19,992	19,992	19,992	19,992
Total non-current liabilities	476,707	427,127	475,698	426,383
Total liabilities	803,946	682,341	792,260	668,638
Capital and reserves				
Share capital	94,579	93,875	94,579	93,875
Other reserves	(2,596)	5,225	(2,596)	5,225
Accumulated profits	252,644	245,191	289,773	267,024
Total equity	344,627	344,291	381,756	366,124
Total liabilities and equity	1,148,573	1,026,632	1,174,016	1,034,762

# 3 AGGREGATE AMOUNT OF GROUP'S BORROWINGS

30 Sep 2014	31 Dec 2013
\$'000	\$'000
7,942	4,985
118,816	72,608
126,758	77,593
81,500	26,500
250,000	250,000
331,500	276,500
89,442	31,485
368,816	322,608
458,258	354,093
	2014 \$'000 7,942 118,816 126,758 81,500 250,000 331,500 89,442 368,816

# Details of any collateral

Total secured borrowing of \$126.8m relates to loan from an external party under the Bus Service Enhancement Programme (BSEP) secured over the BSEP buses and related accessories.

# 4 GROUP CASH FLOW STATEMENT

		Group			
	3rd Qtr 3rd Qtr 2014 2013		9 Months 2014	9 Months 2013	
	\$'000	\$'000	\$'000	\$'000	
Operating activities					
Profit before taxation	6,656	4,340	16,153	12,366	
Adjustments for:					
Depreciation expense	18,053	15,402	52,151	46,112	
Finance costs	1,220	1,104	3,538	3,180	
Net gain on disposal of vehicles and equipment	(514)	(330)	(1,201)	(530)	
Interest income	(62)	(112)	(232)	(346)	
Grant income	(15,981)	(9,267)	(40,692)	(21,712)	
Operating cash flows before movements in working capital	9,372	11,137	29,717	39,070	
Changes in working capital	2,349	12,891	3,675	(2,506)	
Cash generated from operations	11,721	24,028	33,392	36,564	
Income tax paid	(21)	(21)	(52)	(54)	
Net cash from operating activities	11,700	24,007	33,340	36,510	
Investing activities					
Interest received	1	-	222	237	
Proceeds from disposal of:					
Vehicles and equipment	518	336	1,210	634	
Available-for-sale investments	-	-	5,000	-	
Purchase of vehicles, premises and equipment	(73,662)	(41,574)	(172,806)	(118,553)	
Net cash used in investing activities	(73,143)	(41,238)	(166,374)	(117,682)	
Financing activities					
New loans raised	102,326	63,865	263,381	126,614	
Repayment of loans	(50,329)	(49,157)	(159,216)	(64,605)	
Proceeds from share issue	72	-	657	-	
Grants received	13,314	9,602	38,593	21,536	
Interest paid	(1,425)	(1,369)	(3,814)	(3,682)	
Dividends paid	(3,864)	(2,778)	(6,641)	(7,870)	
Others		58	71	110	
Net cash from financing activities	60,094	20,221	133,031	72,103	
Net (decrease) increase in cash and cash equivalents	(1,349)	2,990	(3)	(9,069)	
Cash and cash equivalents at beginning of period	5,840	6,188	4,494	18,247	
Cash and cash equivalents at end of period	4,491	9,178	4,491	9,178	

Certain comparative figures have been reclassified to conform to current period's presentation.

# 5 GROUP COMPREHENSIVE INCOME STATEMENT

	Group			
	3rd Qtr 2014	3rd Qtr 2013	9 Months 2014	9 Months 2013
	\$'000	\$'000	\$'000	\$'000
Profit attributable to shareholders	5,747	3,543	14,008	9,524
Items that may be reclassified subsequently to profit or loss				
Fair value adjustment on cash flow hedges	(5,935)	714	(7,729)	(1,649)
Fair value adjustment on available-for-sale investments	(12)	(8)	(30)	(332)
Total comprehensive income attributable to shareholders	(200)	4,249	6,249	7,543

# 6 STATEMENTS OF CHANGES IN EQUITY

Consolidated Statement of Changes in Equity for the Third Quarter and 9 Months ended 30 September 2014:

	Group				
	Attributa		olders of the Co	mpany	
	Share capital	Other reserves	Accumulated profits	Total equity	
	\$'000	\$'000	\$'000	\$'000	
Balance at 1 January 2014	93,875	5,225	245,191	344,291	
Total comprehensive income for the period					
Profit for the period	-	- (4.040)	8,261	8,261	
Other comprehensive income for the period  Total	<del>-</del>	(1,812) (1,812)	8,261	(1,812) 6,449	
		(1,41-)	-,		
Transactions recognised directly in equity  Exercise of share options	631	(46)		E0E	
Payment of dividends	531	(46)	(2,777)	585 (2,777)	
Other reserves	-	(14)	85	71	
Total	631	(60)	(2,692)	(2,121)	
Balance at 30 June 2014	94,506	3,353	250,760	348,619	
Total comprehensive income for the period					
Profit for the period	-	-	5,747	5,747	
Other comprehensive income for the period		(5,947)	-	(5,947)	
Total	<del>-</del>	(5,947)	5,747	(200)	
Transactions recognised directly in equity					
Exercise of share options	73	(1)	-	72	
Payment of dividends	-	-	(3,864)	(3,864)	
Other reserves	- 70	(1)	(2.962)	(2.702)	
Total	73	(2)	(3,863)	(3,792)	
Balance at 30 September 2014	94,579	(2,596)	252,644	344,627	
Balance at 1 January 2013	93,875	6,522	241,660	342,057	
Total comprehensive income for the period					
Profit for the period	-	- (2.227)	5,981	5,981	
Other comprehensive income for the period		(2,687)		(2,687)	
Total		(2,687)	5,981	3,294	
Transactions recognised directly in equity			(5.000)	(5.000)	
Payment of dividends	-	- (FE)	(5,092)	(5,092)	
Other reserves Total	<u>-</u>	(55) (55)	107 (4.985)	(5,040)	
1014		(00)	(1,000)	(0,010)	
Balance at 30 June 2013	93,875	3,780	242,656	340,311	
Total comprehensive income for the period					
Profit for the period	-	-	3,543	3,543	
Other comprehensive income for the period		706		706	
Total	<del>-</del>	706	3,543	4,249	
Transactions recognised directly in equity					
Payment of dividends	-	-	(2,778)	(2,778)	
Other reserves		(21)	79	(2.720)	
Total	<del>-</del>	(21)	(2,699)	(2,720)	
Balance at 30 September 2013	93,875	4,465	243,500	341,840	

		Company			
	Share capital	Other reserves	Accumulated profits	Total equity	
	\$'000	\$'000	\$'000	\$'000	
Balance at 1 January 2014	93,875	5,225	267,024	366,124	
<b>Total comprehensive income for the period</b> Profit for the period	-	-	18,770	18,770	
Other comprehensive income for the period <b>Total</b>	<u> </u>	(1,812) (1,812)	- 18,770	(1,812) 16,958	
Transactions recognised directly in equity					
Exercise of share options	631	(46)	- (2 777)	585	
Payment of dividends Other reserves	-	(14)	(2,777) 85	(2,777) 71	
Total	631	(60)	(2,692)	(2,121)	
Balance at 30 June 2014	94,506	3,353	283,102	380,961	
Total comprehensive income for the period Profit for the period	_	_	10,534	10,534	
Other comprehensive income for the period		(5,947)	-	(5,947)	
Total	<del>-</del>	(5,947)	10,534	4,587	
Transactions recognised directly in equity					
Exercise of share options	73	(1)	- (2.004)	72	
Payment of dividends Other reserves	-	(1)	(3,864) 1	(3,864)	
Total	73	(2)	(3,863)	(3,792)	
Balance at 30 September 2014	94,579	(2,596)	289,773	381,756	
Balance at 1 January 2013	93,875	6,522	247,805	348,202	
Total comprehensive income for the period					
Profit for the period	-	-	13,470	13,470	
Other comprehensive income for the period  Total	<del>-</del>	(2,687)	13,470	(2,687) 10,783	
		(=,==: /	,	,.	
Transactions recognised directly in equity Payment of dividends	-	-	(5,092)	(5,092)	
Other reserves		(55)	107	52	
Total	<del>-</del>	(55)	(4,985)	(5,040)	
Balance at 30 June 2013	93,875	3,780	256,290	353,945	
Total comprehensive income for the period			7.000	7 000	
Profit for the period Other comprehensive income for the period	- -	706	7,892 -	7,892 706	
Total	<u> </u>	706	7,892	8,598	
Transactions recognised directly in equity					
Payment of dividends	-	-	(2,778)	(2,778)	
Other reserves Total	<u> </u>	(21) (21)	(2,699)	(2,720)	
	-	` '	, ,		
Balance at 30 September 2013	93,875	4,465	261,483	359,823	

#### 7 CHANGES IN COMPANY'S SHARE CAPITAL

#### **Share Capital**

During the quarter, 45,000 new ordinary shares were issued by the Company upon the exercise of options granted under the SBS Transit Share Option Scheme.

As at 30 September 2014, the total number of issued shares was 309,044,766 (31 December 2013: 308,629,766).

Outstanding Shares - SBS Transit Share Option Scheme

The SBS Transit Share Option Scheme was not renewed following its expiry on 8 June 2010.

As at 30 September 2014, there were unexercised options for 5,598,750 (30 September 2013: 6,526,250) of unissued ordinary shares under the SBS Transit Share Option Scheme.

As at 30 September 2014, the Company does not hold any treasury shares.

#### 8 AUDIT

The financial statements have not been audited or reviewed.

#### 9 AUDITORS' REPORT

Not applicable.

#### 10 ACCOUNTING POLICIES

The Group has applied accounting policies and methods of computation in the financial statements for the current reporting period consistent with those of the audited financial statements for the year ended 31 December 2013.

In the current financial period, the Group has adopted all the new and revised Financial Reporting Standards ("FRSs") that are relevant to its operations and effective for annual periods beginning on or after 1 January 2014. The adoption of these new/revised FRSs does not result in changes to the Group's accounting policies and has no material effect on the amounts reported for the current or prior years.

### 11 CHANGES IN ACCOUNTING POLICIES AND METHODS OF COMPUTATION

Not applicable.

# 12 GROUP EARNINGS PER ORDINARY SHARE AND EARNINGS BEFORE INTEREST, TAXATION, DEPRECIATION AND AMORTISATION (EBITDA)

#### Earnings per ordinary share

	Group				
	3rd Qtr 2014	3rd Qtr 2013	9 Months 2014	9 Months 2013	
Earnings per ordinary share for the period based on profit attributable to shareholders:-					
(i) Based on the weighted average number of ordinary shares in issue (cents)	1.86	1.15	4.54	3.09	
(ii) On a fully diluted basis (cents)	1.86	1.15	4.54	3.09	

## **EBITDA**

	Group				
	3rd Qtr 2014	3rd Qtr 2013	9 Months 2014	9 Months 2013	
(i) EBITDA (\$'000)	25,867	20,734	71,610	61,312	
(ii) EBITDA margin (%)	10.4	9.5	10.1	9.7	

#### 13 NET ASSET VALUE PER ORDINARY SHARE

	Group		Company	
	30 Sep 2014	31 Dec 2013	30 Sep 2014	31 Dec 2013
Net asset value per ordinary share based on issued				
share capital at the end of the period/year (dollars)	1.12	1.12	1.24	1.19

## 14 REVIEW OF GROUP PERFORMANCE

#### **Performance Review**

Group revenue of \$248.6m for 3Q14 increased by 13.6% or \$29.7m from \$218.9m for 3Q13 while Group operating expenses of \$240.8m increased by 12.8% or \$27.3m from \$213.5m for 3Q13.

Group operating profit of \$7.8m for 3Q14 was 46.5% or \$2.5m higher than that of \$5.3m for 3Q13.

Net income from investments of \$0.06m for 3Q14 was lower than that of \$0.1m for 3Q13 by 44.6%.

Finance costs of \$1.2m for 3Q14 were 10.5% or \$0.1m higher than that of \$1.1m for 3Q13.

Consequently, Group profit before tax of \$6.6m for 3Q14 was 53.4% or \$2.3m higher than that of \$4.3m for 3Q13.

Taxation of \$0.9m for 3Q14 was higher than that of \$0.8m for 3Q13 by 14.1% or \$0.1m due mainly to higher profits for 3Q14.

Group profit attributable to shareholders of the Company of \$5.7m for 3Q14 was 62.2% or \$2.2m higher than that of \$3.5m for 3Q13.

A segmental breakdown by business is provided under paragraph 18.

Revenue from the Bus segment of \$197.6m for 3Q14 was higher by 11.8% or \$20.8m than the \$176.8m for the corresponding quarter last year due to the increases in average daily ridership and average fare, higher advertising sales, higher rental from renewals and higher other operating income. Average daily ridership increased by 3.1% to 2.8m passenger trips for 3Q14. Operating profit of \$5.5m for 3Q14 increased by 4.0% or \$0.2m from \$5.3m for 3Q13 due mainly to higher revenue, offset by higher staff costs, higher depreciation, higher fuel and electricity costs and higher other operating expenses.

Revenue from the Rail segment of \$51.0m for 3Q14 was higher by 21.3% or \$8.9m than the \$42.1m for the corresponding quarter last year due to the commencement of Downtown Line (DTL)1 operations, increases in average daily ridership and average fare, higher advertising sales and higher rental from new shops. For 3Q14, average daily ridership for the North-East Line (NEL) grew by 7.1% to 527k passenger trips and that for the Light Rail Transit (LRT) went up by 9.5% to 89k passenger trips as compared to 3Q13. Average daily ridership for DTL1 was 68k passenger trips. Operating profit of \$2.3m for 3Q14 increased by \$2.25m as compared to the \$0.05m for 3Q13 due mainly to higher revenue, offset by higher staff costs and DTL1 losses.

## **Statement of Financial Position**

As at 30 September 2014, total equity for the Group increased marginally by 0.1% or \$0.3m to \$344.6m as compared to 31 December 2013.

Group total assets increased by 11.9% or \$121.9m to \$1.1b due to an increase in non-current assets of \$123.8m, partially offset by a decrease in current assets of \$1.9m. The increase in non-current assets was due mainly to the purchase of buses, an increase in prepayments for new buses and an increase in deferred tax assets. The decrease in current assets was due mainly to the maturity of available-for-sale investment, partially offset by the increase in inventories and the increase in other receivables and prepayments.

Group total liabilities increased by 17.8% or \$121.6m to \$803.9m due to an increase in current liabilities of \$72.0m and an increase in non-current liabilities of \$49.6m. The increase in current liabilities was due mainly to the increase in borrowings from banks and other payables. The increase in non-current liabilities was due mainly to the additional loans from an external party and an increase in deferred tax liabilities.

#### **Cash Flow**

The net cash outflow of \$1.3m for 3Q14 was mainly from the purchase of buses, repayment of loans and payments of dividends and interest, partially offset by new loans raised, grants received and net cash generated from operations.

As at 30 September 2014, the Group had cash and short-term deposits of \$4.5m. After accounting for the borrowings of \$458.3m, the Group had a net debt position of \$453.8m and a net gearing ratio of 131.7% which was higher than that of 101.5% as at 31 December 2013. The Group's gross gearing ratio was 133.0% as at 30 September 2014 compared to 102.9% as at 31 December 2013.

## 15 ANY VARIANCE BETWEEN PROSPECT STATEMENT PREVIOUSLY DISCLOSED AND THE ACTUAL RESULTS

No forecast or prospect statement has been previously disclosed.

#### 16 GROUP OUTLOOK

Revenue is expected to be higher from higher ridership and higher average fare. Bus ridership growth is expected to be maintained. Rail ridership is expected to experience higher growth with the opening of DTL1.

The Bus and Rail segments will continue to face cost pressures. Staff costs are expected to be higher due to headcount increase mainly from the build-up for BSEP and DTL2 and salary adjustments. Depreciation and financing costs are also expected to increase with the renewal and expansion of the bus fleet.

## 17 DIVIDEND

## (a) Current Financial Period Reported On

Any dividend proposed for the current financial period reported on? None.

## (b) Corresponding Period of the Immediate Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? None.

## (c) Date Payable

Not applicable.

### (d) Books Closure Date

Not applicable.

# 18 GROUP SEGMENTAL INFORMATION

# By Business Activity

	<u>Bus</u> \$'000	<u>Rail</u> \$'000	<u>Total</u> \$'000
3rd Quarter 2014			
Revenue	197,583	51,001	248,584
Results Segment results Net income from investments Finance costs Profit before taxation Taxation Profit after taxation	5,493	2,321	7,814 62 (1,220) 6,656 (909) 5,747
3rd Quarter 2013			
Revenue	176,791	42,060	218,851
Results Segment results Net income from investments Finance costs Profit before taxation Taxation Profit after taxation	5,280	52	5,332 112 (1,104) 4,340 (797) 3,543
9 Months 2014			
Revenue	559,466	147,069	706,535
Results Segment results Net income from investments Finance costs Profit before taxation Taxation Profit after taxation	11,938	7,521	19,459 232 (3,538) 16,153 (2,145) 14,008
9 Months 2013			
Revenue	510,686	122,264	632,950
Results Segment results Net income from investments Finance costs Profit before taxation Taxation Profit after taxation	10,218	4,982	15,200 346 (3,180) 12,366 (2,842) 9,524

## 19 BREAKDOWN OF REVENUE

Not applicable.

## 20 BREAKDOWN OF TOTAL ANNUAL DIVIDEND (IN DOLLAR VALUE)

Not applicable.

## 21 INTERESTED PERSON TRANSACTIONS

The Company does not have any shareholders' mandate for interested person transactions pursuant to Rule 920 of the Listing Manual.

# 22 NEGATIVE ASSURANCE CONFIRMATION ON INTERIM FINANCIAL RESULTS UNDER SGX LISTING RULE 705(5) OF THE LISTING MANUAL

The Directors confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the Third Quarter 2014 financial results to be false or misleading in any material aspect.

ON BEHALF OF THE DIRECTORS

Lim Jit Poh Chairman Gan Juay Kiat Chief Executive Officer

# BY ORDER OF THE BOARD

Chan Wan Tak, Wendy Company Secretary

12 November 2014